

Theme for 2018: Digitalization Meets Reality



The Board, the Advisory Board Chairs and Executive Board Members of BVL came together on November 23, 2017 in Dortmund.

➔ **The BVL Board** Under the leadership of new President Prof. Robert Blackburn, the BVL Board is busy mapping out the schedule for the anniversary year 2018. The association will celebrate its 40th anniversary on April 18 and will be staging its 35th International Supply Chain Conference in October. The deliberations of the Board primarily addressed the topics which should be at the top of the agenda. Should BVL focus more on practical challenges like the shortage of drivers, the increasing scarcity of freight space, and security in supply chains, or should BVL devote its attention to the digital transformation? This transformation is not just about revolution but also evolution, and it is progressing at such a pace that it is no option to simply sit back and wait. The Board arrived at the conclusion that the two parts of the question are part of the same answer. Digitalization and reality sometimes collide forcefully in day-to-day business operations. If the real-world challenges are not solved but “only” digitally restructured, no sustainable solutions will be generated. BVL wants to help members to find their

bearings and encourage them to actively push ahead with the necessary changes. The theme for the year and for the conference is “Digitalization Meets Reality”.

For those who would also like to look back on 2017, the latest Report of the Board is available online in English now. At www.bvl.de/en/report readers will find a wide range of information on the activities of the association in 2017, when the theme for the year was “Think different – Act digital”. The issue of digitalization was the focal point of the BVL events and publications. BVL published two position papers and a whitepaper and addressed an open letter to the members of the German Bundestag parliament. The large-scale events organised by BVL and the regional events staged by the Chapters were universally popular. The report features retrospectives on the highlights and impressions from the past year as well as illustrative graphics. Readers who would prefer to browse the pages will appreciate the PDF version. [more ...](#)

EDITORIAL

Dear BVL International Members and Followers,

The BVL Office hopes that you have so far got off to a great start in 2018, and at the same time, wishes you and your company the very best of success for the remainder of the logistics year! The first LOG.Letter of the year includes a report on the Forum Automotive Logistics in Frankfurt, a preview of the BVL Specialist Forums and Ordinary Members Meeting at the CeMAT in Hannover, as well as reports from the recent BVL Chapter events. Also in this issue, BVL Chapter Russia Chairperson, Mirco Nowak, addresses issues concerning the logistics sector and digitalization in Russia in our “3 Questions for ...”, plus, there is a special featurette on new BVL President, Prof. Dr. Robert Blackburn. 2018 is a special year which marks the 40th anniversary of the Bundesvereinigung Logistik (BVL) e.V. and will see the annual International Supply Chain Conference take place in Berlin for the 35th year running where “Digitalization meets Reality”. We thank you for your continuous support and look forward to you joining us in this year’s celebrations.



Curtis Domberg

BVL Member Service

International Relations

CONTENTS

Profile: Robert Blackburn	2
Taking Opportunities – Exploiting Potential	3
Rescue Mission Successful	4
Meet and Greet the Chairpersons December 2017	4
International Cooperation Event at DAF	5
The Warehouse as the Embodiment of Passion for Automation	5
BVL Russia Chapter Active at Moscow Forum	6
Three questions to ... Mirco Nowak	7
New BVL Chairpersons and Representatives	8
Changes to BVL Chapter Names	8
Changes to the BVL International Membership Rates	9
BVL Stages Special-Topic Forums at CeMAT	9
Supply Chain Day	10
Save the Date - FCL and ISCC	10
Imprint	10

BVL International – Selected Events in 2018

Supply Chain Day

April 19, 2018 | International

9th International Scientific Symposium on Logistics

June 13 – 14, 2018 | Magdeburg

Forum Chemical Logistics

June 20 – 21, 2018 | Antwerp, Belgium

35th International Supply Chain Conference

October 17 – 19, 2018 | Berlin

Profile: Robert Blackburn



Prof. Robert Blackburn is looking forward to his new challenges as BVL President.

➔ **Curriculum vitae** Prof. Robert Blackburn, the new face at the helm of BVL, lives in Munich. He joined BVL in June 2007 and was appointed to the Advisory Board in November 2007, a position he held until he was elected to the BVL Board in May 2011. Blackburn was elected Vice Chairman of the BVL Board in 2016 and has been Chairman of the Board

since the beginning of 2018. Blackburn, born in 1968 and father of four children, is a German national with Scottish roots. After studying at the universities in Heidelberg and Maryland (USA), he was awarded a Master's degree majoring in Human-Robotics Interaction by the University of Virginia (USA) and went on to obtain a PhD in Economics at the University

of Würzburg. For some years now, he has been an honorary lecturer at the Massachusetts Institute of Technology and Honorary Professor at the Karlsruhe Institute of Technology. Blackburn held management positions in major international corporations for 25 years, including a ten-year stay at BASF SE in Ludwigshafen – most recently as President Supply Chain Operations & Information Services. Before joining BASF, he was a management executive at the IBM business units for Engineering, Systems & Technology, Semiconductor Manufacturing, and Software & Services. Today, Blackburn advises companies on their strategic transformation processes on the path to the digital era. His core fields of expertise are customer-focused processes, global value added chains, effectiveness, efficiency and the application of artificial intelligence. “The digital transformation must go hand in hand with new corporate management concepts if the desired changes are to be successful. Then – and only then – will greater transparency and more rapidly available information lead to more agile decision-making processes, which will in turn enable us to solve the problems encountered in day-to-day business operations”, is how Blackburn sees the focal topic for 2018. At the beginning of the year, Blackburn attended a workshop for full-time employees of BVL and informed himself in depth about the working fields of the various teams. “I’ll ask so many questions I’ll get on your nerves” is how he started off the session, “because I’m learning from others who don’t live in my world.” In his opinion, the focal points of the association’s work are further training and development as well as the exchange of experiences between logistics managers. Plus: “We need to continue to represent the common interests of our members vis-à-vis the political decision-makers.”



Robert Blackburn was elected to the BVL Board in May 2011, and became Vice Chairman of the Board in 2016.



Fruitful exchange: Blackburn with the staff from head office and BVL Campus in Bremen

Blackburn was instrumental in developing the content for the Forum Chemical Logistics, which took place for the first time in 2013.



Activities at the International Supply Chain Conference – here in 2016 with the participants in the “Digitize it” session.



Taking Opportunities – Exploiting Potential



Dr. Joachim Damasky, Managing Director Technology and Environment at the VDA, and Prof. Thomas Wimmer, BVL Chairman of the Executive Board, opened the Forum Automotive Logistics.

➔ **Forum Automotive Logistics** Around 450 attendees came together at the Forum Automotive Logistics at the Kap Europa conference venue in Frankfurt/Main from January 31 to February 1. The theme for this year's event, once again organised jointly by the German Association of the Automotive Industry (VDA) and BVL, was "Opportunities generated by transparency – notice, understand, act". The core topics were automation, artificial intelligence and interconnection as well as virtual and augmented reality. "Transparency, autonomous control and interconnection go hand in hand", said Jürgen Maidl, head of Logistics for the BMW Group production network. He also stressed, however, the social responsibility resulting from the rapid development of digitalization, saying that one central goal must be to ensure that low-skilled workers are not left behind. BVL President Robert Blackburn

called on German SMEs to stop talking and take action. Recent surveys suggest that the use of tools that can create transparency, such as sensor systems or predictive analytics, is not even in the pipeline in over 20 percent of surveyed companies. Digitalization has enormous potential for modern logistics processes, as emphasised by VDA President Matthias Wissmann. He called on the new German government to do everything in its power to create a digital infrastructure that will enable companies to exploit this potential. The conclusion of BVL Board member Frauke Heistermann, who moderated the presentation session entitled "At the Interface of Blockchain and Big Data", was that blockchain is not only safe but can also help to avoid disagreements and friction between the relevant actors because it ensures clear-cut transactions. She added that the question of who did what and

when can then always be answered quickly and definitively. Transparency is already key to success along the entire supply chain. And in the era of digitalization, preventing access to data is not an option. At the same time, however, blockchain is also resource-intensive. It remains to be seen to what extent this technology will become suitable for mass deployment.

This year, the VDA Logistics Award went to two companies for the first time. Robert Bosch GmbH received the award for an interconnected intralogistics concept for production plants, while the efforts of MAN Truck & Bus AG were recognised for the development of "ConMa", an innovative and transport-optimised software program for empties scheduling.

[more ...](#)

Rescue Mission Successful

⇒ **Supply chain management** In the business simulation game “The Fresh Connection” from the Inchange B.V. company, students worldwide can save an imaginary, economically failing juice producer. This enables them to put the skills they have learned into practice while pitting these skills against those of other students. “Match your SCM skills against the best in the world!” has been the motto of the supply chain management simulation game “The Fresh Connection” since 2012. This year’s Germany final was held on February 17 on the campus of the German Foreign Trade and Commerce Academy (DAV) in Bremen. A total of 17 four-member management teams, among them two teams from DAV, took part in the final, during which they had to perform the purchasing, production, sales and supply chain functions. Their task was to analyse the weak points in the supply chain of the virtual juice producer and then take suitable measures to lead the company back into “the black”. The winner of the regional final in Bremen was the team from Magdeburg University. The four up-and-coming logistics talents from Magdeburg are studying for a degree in “Business Engineer Logistics” at the Institute of Logistics and Material Handling Systems (ILM). They were



The participants in “The Fresh Connection” were able to gain a wide range of logistical experiences.

familiarised with the simulation game during the course “Collaborative Management in Supply Networks” held by lecturer Judith Zadek and Prof. Hartmut Zadek, head of the Department of Logistics at the university and also a member of the Scientific Advisory Board of BVL. The ILM has successfully incorporated “The Fresh Connection” in the curriculum for the last five years. Following its victory in Bremen, the current ILM team is now qualified for the global final in the Netherlands in April, when the teams will compete for the title of “Global Champion” over the course of a busy and eventful week. “No other team from Magdeburg University has ever achieved such a high ROI,

and this gives us hope that our team will have a good chance of success at the Global Final in the Netherlands in April”, says Prof. Zadek.

The DAV teams achieved excellent fourth and ninth places. In the opinion of Dr. André Kreie, Deputy Head of Studies at DAV and Director Global Logistics Education at the Kühne Foundation, the business simulation game is more than just a competition for students: “For me, the “The Fresh Connection” is a great opportunity to develop relevant key competencies in the field of supply chain management through learning by doing.” [more ...](#)

Reports from the International Chapters and Representatives

Meet and Greet the Chairpersons December 2017

⇒ **Singapore** BVL Chapter Singapore wrapped up 2017 with its bi-monthly BVL Meet and Greet Event on 12th December, 2017. In line with the seasonal spirit, the night was focused on our past successes and future endeavours as we reminisced on the highlights of 2017 such as the site-visit to Jurong Port, the workshops with Next Level Consulting (Digital Supply Chain, Project Management), our talk at the Smart Logistics Symposium, and of course, the previous Meet and Greet get-togethers.

The event welcomed a variety of guests from supply chain and logistics practitioners, to researchers and to students, from representatives of multi-nationals to freshly minted start-up entrepreneurs. We were in particular happy to welcome the two new members Alexander Buechner

BVL Singapore Chairperson Andreas Radke together with guests at the Meet and Chairpersons evening



(Senior Consultant) and Nicholas Bischoff (Consultant), both from io Consultants.

Together with the whole Chapter, the BVL Network in Singapore is looking forward to 2018, new events, and to the double

anniversaries: the 40th anniversary of BVL and the 35th anniversary of the International Supply Chain Conference.

Report by Andreas Radke and Kian Peng Sim [more ...](#)

Joint BVL, YPL², and JLN International Cooperation Event at DAF Eindhoven



Participants at the DAF production facility in Eindhoven, the Netherlands

➔ **Luxembourg** Have you ever had the chance to visit the production facilities of a truck manufacturer? You definitely should: not only will you learn tremendously a lot about purchasing, logistics, supply chain, production itself, but you will also gain an insight of sustainability and environmental related topics, which is at least the case at the DAF production facility. On December 18th, 2017, the BVL Network Young Professionals Luxembourg along with the Young Professionals Logistics Luxembourg (YPL²) teamed up with Jong Logistiek for a cooperation event at DAF truck production site in Eindhoven.

After the welcoming, visitors were treated to company presentations, to gain a first impression of the production site, purchasing procedures, production lead-times, and sales structure. Who doesn't dream of a five-week fix horizon without changes in the production line?! There is no better comparison for that, than a visit to DAF. The company currently employs around 6000 people on an area of 1 Million square meters.

Guests took a train which travelled through the whole production line from source to sink, close to the point of use – making it a very impressive visit. DAF's visitors were able to see the production of an engine, the assembly of the truck until it's finalised and ready to be shipped. As there is no production without an order as the trucks are made to respect the specific wishes of the customer, no long stocking after production is required; a typical pull system. With a production of around 200 trucks per day, visitors were more than impressed. Only one question crossed their minds: who will drive all of those trucks and is the transport industry facing a lack of specialised truck drivers?

Truck production is refreshing the will not to automatize every step of production, in order to stay as flexible as possible. The competence and hard work of the manufacturers is to be seen. A good worker not only knows her/his job, she/he knows how to do it the most efficient way, respecting the procedures put in place by the company. The inspiring point was the merit the company seems to give to its employees

whose competence is recognised and promoted with the policy of rewarding employees with the savings the company makes by the improvements suggested by the workers which are then adopted by the company's committee. One of every three trucks in the Netherlands being a DAF will make this visit unforgettable, as we are likely to cross one of them each time we are on the road in the region. Moreover, for further business opportunities there is a DAF for each one of our needs.

The company is without a doubt a very interesting and sustainable one: not only did guests learn about DAF's core business, but they were also reminded about the difference between global warming and the air pollution and they even received a refreshing lesson about lean management. Thank you DAF and JLN for the visit. The co-organisers JLN, YPL², and BVL, hope to proceed with further cooperation events in the future and raise the awareness of what can be archived together!

[more ...](#)

The Warehouse as the Embodiment of Passion for Automation

➔ **Singapore** On 6th February 2018, the BVL Singapore Chapter had the opportunity to visit Pepperl + Fuchs' Global Distribution Centre, in Singapore. Han-Thanh Hong, Logistics Director SEA, and Alexander Koch, Section Leader Logistics Processes, both of Pepperl + Fuchs, hosted our group and provided some interesting insights into their business.

Pepperl + Fuchs is a leader in sensors and factory automation and their Global Distribution Centre (GDC), inaugurated in 2015, is a state of



Han-Thanh Hong (centre) guiding participants through the Pepperl + Fuchs Global Distribution Centre in Singapore

the art warehouse supporting their growth to be a 1 Billion EUR company by 2025. It is also a commitment to the Singapore manufacturing base. Today, 80% of their € 700M sales pass through this GDC. It is the central hub for the material flow which sees 20,000 raw materials distributed to the main manufacturing sites in Singapore, Bintan, and Vietnam, and after production, 50,000 finished goods are distributed globally to the Distribution Centres in Germany and the United States.

Getting here wasn't easy: Pepperl + Fuchs was operating with three Regional Distribution Centres beforehand which brought a number of supply chain challenges. But the transition wasn't smooth: "When Sales are used to having their goods physically at their fingertips, you need a lot of convincing to move that away [to Singapore]," acknowledged Mr Han-Thanh Hong. In addition, Singapore, where land is a precious resource, is usually not considered to be a prime location for a warehouse. It took a lot of ingenuity and logistical smarts to build it.

Instead of constructing the centre horizontally, Pepperl + Fuchs decided on a vertical design. On the first level deliveries are received, stored and dispatched. The storage is enabled by four cranes, 14 meters above the ground. Speed of retrieval is increased by automatically putting high-runners near the access points. The automated storage and retrieval system (ASRS) is on the second level with 60,000 locations performing 1,000 picks per day. The third level is reserved for light manufacturing. There, automatically guided vehicles (AGV) transfer goods from the ASRS to one of three manufacturing cells. Here, supported by pick-by-light systems, semi-finished goods are assembled.

A lot of innovation is applied in each area of the warehouse. In the receiving area, "one-touch handling" and single transaction booking has reduced unloading time to 3 hours per container (FEU). "Full-bin retrieval" reduces picking further by picking a full bin instead of following a strict first-in first-out (FIFO) routine required break-

bins to be filled up by breaking another bin.

If a carton can be matched to manufacturing order, it is routed past storage straight to pick and pack – "on the fly" as Pepperl + Fuchs call it. The seemingly insurmountable picking issue of workers counting is mitigated by bundling. If each production of sales orders requires six parts, the goods will be packed into bundles of six each. And the optimal quantity is based on automatic calculation based on order history. In the manufacturing area, the warehouse and AGVs exchange goods without gimmicks (which tend to break and require continuous monitoring), just with gravity ("karakui", as the lean champions call it).

Despite the innovations that have built their warehouse, Pepperl + Fuchs still face the challenges of handing over not just materials, but also data from the warehouse retrieval, to the AGVs which they hope to resolve in 2018.

Report by Andreas Radke and Kian Peng Sim [more ...](#)

BVL Russia Chapter Active at Moscow Forum

➔ **Russia** This year's Moscow International Logistics Forum in mid-February broke all previous records: the main day of the Forum was attended by over 500 representatives of trading, production, and logistics companies from 29 regions of Russia as well as twelve other countries, including Germany, Belgium, France, Italy, Switzerland, Latvia, Greece, Belarus, Kyrgyzstan, and Kazakhstan.

The plenary session was opened by Jos Marinus, Vice President of the European Logistics Association (ELA), with a keynote on "End-to-End Supply Chain Management: Transparency, Innovative Approaches and Practical Recommendations". BVL's Russia Chapter staged two special-topic forums.



BVL Russia Vice Chairperson Kirill Vlasov delivering his key-note during the forum.

Mirco Nowak told attendees about BVL and its work, and also outlined trends and opportunities in logistics and supply chain management using real-world examples from the

German logistics sector. Kirill Vlasov spoke about the intelligent warehouse systems his company (STS Logistics) offers for international retailers active in the Russian market.



BVL Russia Chairperson Mirco Nowak presenting BVL's Study

There was also an exhibition during the Forum for the first time, and more than 20 companies – among them developers and providers of logistics technologies, systems and solutions – showcased their products and services over an area of 420 square metres. A further new feature of the Forum were the workshops, where attendees were able to benefit from recommendations on solving specific logistics problems and participated in the discussion of case examples.

Three questions for ... Mirco Nowak

Chapter Russia Chairperson

For over 20 years, your company, LUNO Export & Logistic Services GmbH, has successfully supported and guided German and Russian enterprises via your offices in Hamburg and Moscow thanks to its strategic know-how in import and export in both countries.

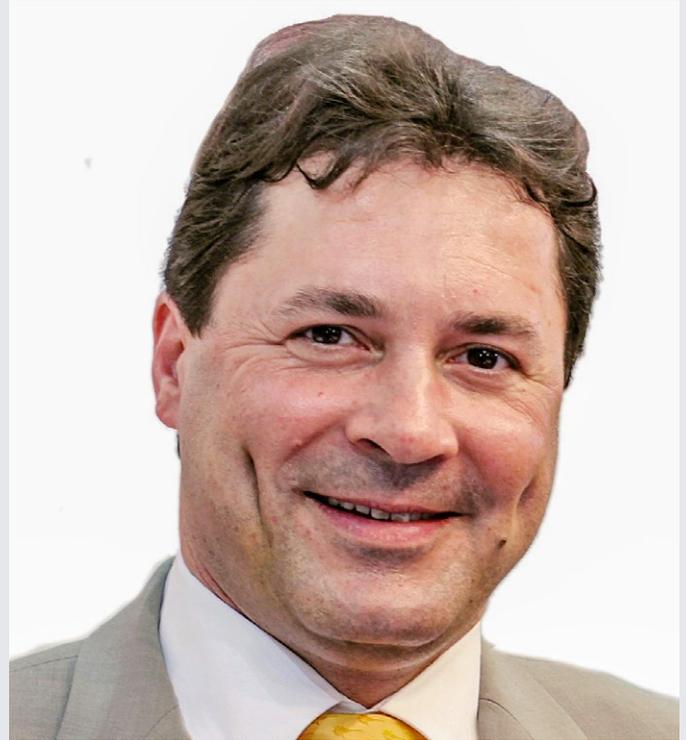
What sets Russian partners apart and what challenges do they face in the logistics sector?

Russians are quick with their business decisions and often have a very direct approach. Competition is still overlooked and partnerships are not necessarily desired and are more often than not short-lived. However, in order to be integrated into the global supply chain, Russian logistics companies must learn to actively cooperate with direct competitors in order to open up new gateways and to form strategic alliances. The BVL can play an important role here as an information and contact platform that brings companies together providing them with logistics know-how. Initial approaches for the establishment of dual training modules at Moscow educational institutions have already been implemented. Conferences and professional events organised by the BVL Chapter in Russia regularly bring together companies from Germany and Russia. As part of the leading transport and logistics trade fair TransRussia in Moscow, BVL and the Logistics Alliance Germany have been co-organising the German-Russian Logistics Roundtable Meetings for several years, which sees more than 200 participants attend each year, proving it to be an effective platform to get to know and learn from each other.

Are the effects of the sanctions against Russia still evident and are there signs that the Russian economy is on the rise?

In 2017, trade between Germany and Russia increased by 22.8 per cent to \$ 50 billion which is particularly favourable for logistics companies in Russia and other CIS States that have been hit by the economical crisis in previous years. With a share of 8.6 per cent, Germany remains the second largest trading partner of Russia behind China (14.9 per cent). The recovery of Russian foreign trade is accompanied by rising energy prices with

BVL Russia Chairperson and LUNO Export & Logistic Services GmbH Owner/CEO, Mirco Nowak



sanctions playing a rather minor role. Russian counter-sanctions through the pinpointing of foreign companies have had a noticeably positive influence. According to the Deutsche Bundesbank, German companies invested 2.2 billion euros in the first three quarters of last year, more than twice as much as in 2016. This in turn, means a strong export increase towards Russia for German mechanical engineering companies, which last year was around 25 per cent. Russia successfully advertises investments and does a lot to make investors feel that they are in good hands. In the World Bank's 2018 Doing Business Report, Russia climbed five positions higher in the ranking than the previous year and is now in 35th place, just behind Japan, but above EU countries such as Italy, Belgium, Greece, and Luxembourg.

In preparation for the 2018 FIFA World Cup, Sheremetyevo International Airport recently completed construction on Russia's largest cargo terminal which comes equipped with a fully automated seven-tier cargo system. On top of this, there is current boom in e-commerce sees more Russians buying online than ever before, and at the same time, Russia plans to create an independent internet which would cover the BRICS nations. Is digitalization one of the answers to further strengthening the Russian economy?

Russia has Internet-savvy residents, well-educated software developers, and Europe's largest e-commerce market. However, it still lags behind the US in terms of Industry 4.0 to that of about five years ago. With its digitization campaign, the government wants to take the domestic economy and society into the digital future and catch up with leading IT nations in the next ten years. An important building block is the development of smart cities. The metropolises of Moscow and Saint Petersburg have already made it amongst the 100 "smartest cities" in the world. By 2024, 97 per cent of all households in Russia will receive broadband Internet access and all Russian metropolitan cities will have a 5th generation (5G) mobile network. The number of IT jobs will increase significantly as a result. As of next year, Russian universities will also receive up to 560,000 students for this subject area. Recently, several German and Russian business associations and companies have launched an initiative to digitize the Russian economy. The German Russian Initiative for Digitization (GRID) is intended to advance the bilateral dialogue on Industry 4.0 and provide an efficient tool for increasing the productivity of the Russian economy in order to develop competitive products for the global market.

BVL Chapter Russia Chairperson, Mirco Nowak, spoke to Curtis Domberg of the BVL Office in February, 2018. [more ...](#)

New BVL Chairpersons and Representatives

BVL would like to welcome, congratulate, and thank the following BVL Officials for accepting their new honorary roles in the BVL International Network:

⇒ **China – Hefei** Yuan Zhou (Head of Finance, Processes, & HR, Continental Tires (China) Co., Ltd.), as of January, 2018, is the new Vice Chairperson of the BVL Chapter China – Hefei



⇒ **Turkey** Emre Tasci (General Manager, Jungheinrich Istif Makinalari San. ve Tic. Ltd. Sti), as of February, 2018, is the new Vice Chairperson of the BVL Chapter Turkey



⇒ **Brazil** Bernd-Paul Koschate (Managing Director, 4flow), former BVL Representative for USA – Detroit, as of March, 2018, is the new Vice Chairperson of the BVL Chapter Brazil



⇒ **Azerbaijan** Hidayat Hamidov (Managing Director, CAT International Azerbaijan LLC), as of January, 2018, is the new and first BVL Representative of Azerbaijan



⇒ **Italy** Enrico Nebuloni (Executive Partner, Click Reply), as of January, 2018, is the new and first BVL Representative of Italy



⇒ **South Africa** Günther Heyman (Market Research Advisor, allsafe GmbH & Co. KG), as of January, 2018, is the new BVL Representative for South Africa



⇒ **USA – Detroit** Lennart Brüggemann (Managing Director, 4flow) as of March 2018, is the new BVL Representative for USA – Detroit



The BVL Office thanks the following former BVL Officials for their voluntary service in previous years within the BVL Network: Klaus von der Bey (Turkey), Michael Giebfried (China – Shanghai), Hans-Kristian Harder (Hong Kong), Mike Hofmann (China – Beijing), and Gregory Suh (Korea – Seoul).

[more ...](#)

Changes to BVL Chapter Names

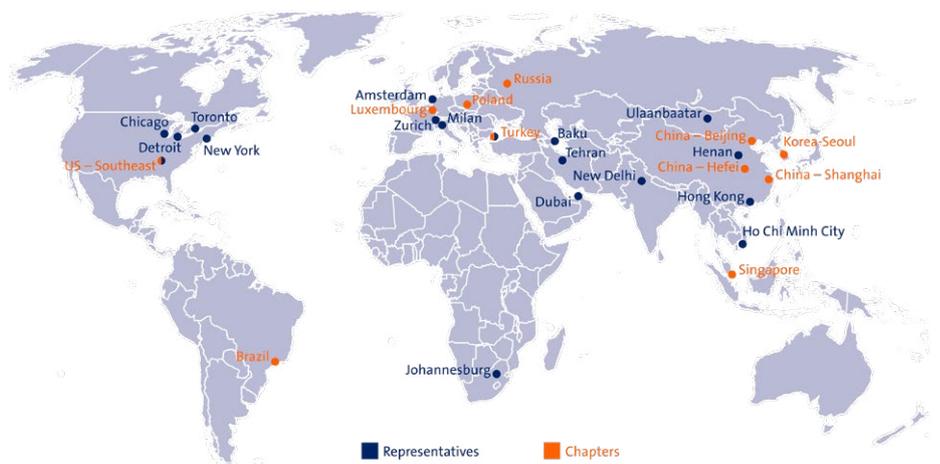
⇒ **Identification** Before the end of 2017, we asked BVL's International Chapters what their thoughts were on changing and harmonising the Chapter names so that they are more in-line with one another and easier to be identified by members and followers in the BVL network. As a result, all BVL Chapters were in favour of defining the BVL Chapters with the name of the country in which the acting regional group is situated. Effective from January, 2018, the new changes have been put into place as followed:

- Chapter Brazil (formerly Chapter Sao Paulo)
- Chapter China – Beijing (formerly Chapter Beijing)
- Chapter China – Hefei (formerly Chapter Hefei)
- Chapter China – Shanghai (formerly Chapter Shanghai)
- Chapter Poland (formerly Chapter Katowice)
- Chapter Russia (formerly Chapter Moscow)
- Chapter Turkey (formerly Chapter Istanbul)

The following Chapter names remain unchanged:

- Chapter Korea – Seoul
- Chapter Luxembourg
- Chapter Singapore
- Chapter US – Southeast

An overview of all BVL Chapters together with the BVL International Representatives can be found under www.bvl.de/en/international.



Changes to the BVL International Membership Rates

MEMBERSHIP RATES EUROPE AND GLOBAL		
	GROUP 1 (Europe)	GROUP 2 (Global)
Personal Membership professionals Young Professionals (until 30 years of age)	140,00 EUR 70, 00 EUR	70,00 USD 35, 00 USD
Personal Membership students	25,00 EUR	20,00 USD
Corporate Membership - companies 1-50 employees (2 contact persons included)	300,00 EUR	150,00 USD
Corporate Membership - companies 51- 250 employees (3 contact persons included)	500,00 EUR	250,00 USD
Corporate Membership - companies 250+ employees (4 contact persons included)	800,00 EUR	450,00 USD
Universities, research institutes, educational institutions (3 contact persons included)	300,00 EUR	150,00 USD

New BVL Membership Rate Structure

➔ **Adjustment** BVL International has adjusted its membership rate structure for all new and existing global BVL Members outside of Europe. As of January 2018, the new membership rate structure falls under two categories: Group 1 for BVL Members in Germany and Europe whose rates remain in EUR (Euro) and are unaffected by the following change, and Group 2, Global BVL Members, whose rates are now charged in USD (US Dollar). We hope BVL Members welcome the change which now has just one pricing structure for all Global Members (compared to four different price groups previously), making the member rates clearer, easier to follow, and in most cases cheaper for active contacts outside of Europe. Should you have any queries with regards to the new BVL Membership rate structure, please do not hesitate to contact Curtis Domberg (domberg@bvl.de) of the BVL Office Member Service. [more ...](#)

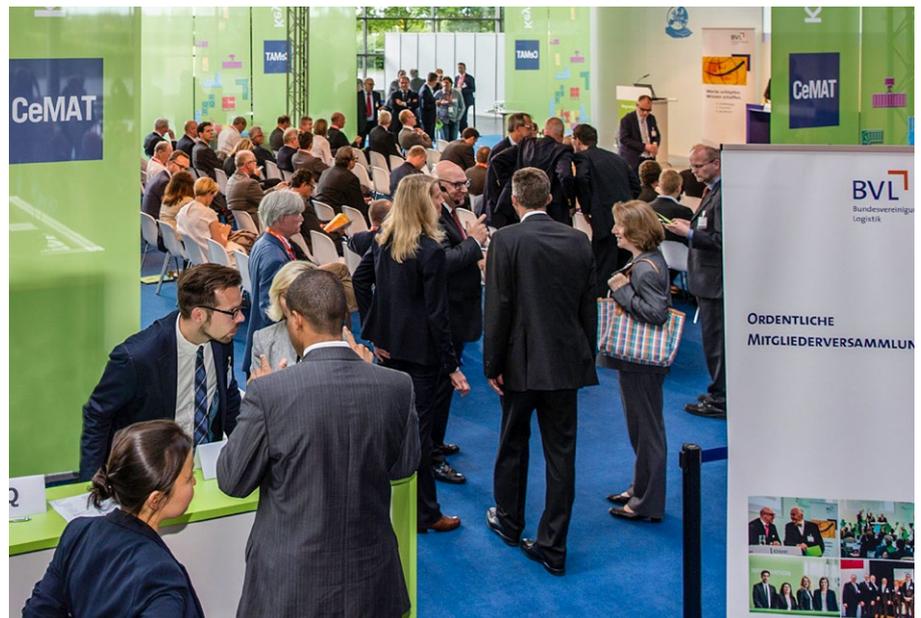
BVL Stages Special-Topic Forums at CeMAT

➔ **Trade fair** CeMAT, the world’s leading fair for intralogistics, will take place in Hannover from April 23 to 27. As a partner of Deutsche Messe AG, BVL is involved in the organisation of the wide-ranging programme for this year’s CeMAT and will stage a number of special-topic forums. The first forum on April 23 from 1 to 3 pm is entitled “Logistics Properties in Urban Spaces” and will be moderated by Uwe Veres-Homm, Business Area Coordinator Logistics, Transport & Mobility at the Fraunhofer Working Group for Supply Chain Services SCS in Nuremberg. The speakers include Kuno Neumeier, Managing Director of Logivest in Munich, Christof Prange, Head of Business Development at Goodman in Hamburg, and Martin Posset, Chief Innovation Officer at thinkport Vienna. On day two of the event (Tuesday, April 24), Ralph Schneider-Maul, Vice President and Head of Supply Chain Management at Capgemini Deutschland GmbH, will moderate the Forum “Digitalization in Warehouse Logistics” from 1 to 3 pm. The scheduled speakers are Julius Krahl, Project Leader Robotics at Saint-Gobain Sekurit in Aachen, and Jan Michael Fricke, Marketing Manager at Jungheinrich AG in Hamburg. The Forum “Start-Ups in Logistics” moderated by Daniel Turner, Marketing Director at AEB GmbH in Hamburg, will also take place in Tuesday, from 3 to 5 pm. And on Friday, April 27 from 12 noon to 2 pm, the “Image” focus group is

organising a forum showcasing lighthouse projects for successful brand activities and is looking forward to a vibrant and interactive event. The forums are free of charge for visitors

to the fair – who will also be able to visit the stand of BVL in Hall 21, position D54.

[more ...](#)



BVL invites its members to the 40th Ordinary Members Meeting during CeMAT.

➔ **General Assembly** The 40th Ordinary Members Meeting of BVL chaired by Prof. Robert Blackburn, BVL President, will be held during CeMAT on Monday, April 23 from 4 to 5.30 pm. The venue is the Logistics Solution Forum in

Hall 21 in the direct vicinity of the BVL stand. BVL is looking forward to welcoming as many members as possible and hopes for a lively exchange of ideas.

Supply Chain Day

➔ **Day of action** April 19 has been set as the date of the next Supply Chain Day. There are only a few weeks to go until many companies open their doors to the public, and the website for this day of action at www.supply-chain-day.com features a growing range of new and interesting events every day. There's something for everyone, from company tours and business simulation games through to career events. Many events have names that provide a succinct description of what Supply Chain Day is all about. "Be at the heart of the diverse world of logistics" is what awaits visitors to the Dachser Logistics Centre in Karlsruhe, for example. "Logistics is the future" is the motto at the "Ausbildungspartner Süderelbe" training

From a forklift slalom to a job fair – the annual day of action will once again boast a wide range of diverse events.



association. And "Logistics is (e)motion" is how the Geodis Logistics Deutschland GmbH company intends to generate enthusiasm for this sector of the economy. Anyone who wants to share this enthusiasm for logistics should take a look at the event pages – and there's also once again lots to see and discover outside Germany. Events have already been registered in Lithuania, Korea, Austria, Switzerland, Singapore and

the USA. And it's worth choosing the events as soon as possible, because participants numbers are often limited. Indeed, some of the events are already fully booked, but new events are being offered on an ongoing basis, and interested companies are being called on to register for "their" Supply Chain Day from 3 to 5 pm.

[more ...](#)

Save the Date



FORUM CHEMICAL LOGISTICS June 20-21, 2018

Logistics experts from the chemical sector and related fields will come together at the Forum Chemical Logistics on June 20 and 21, 2018 to exchange ideas and talk to fellow experts. This year, the Forum will be taking place outside Ger-

many for the first time. On day one of the event, participants can enjoy a networking evening in the port of Antwerp, while the presentations will take place in the Hotel Elzenveld, just three kilometres away. In a moderated panel discussion, Prof. Christian Kille from Würzburg University will present a study on "Fourth Party Logistics (4PL) in the Chemical Industry" conducted jointly with business consultants Camelot. This study will be presented in public for the first time, followed by a discussion with various stakehold-

ers. The study, supported by logistics provider Dachser, outlines recommendations for the deployment of 4PL providers and lead logistics providers (LLPs) in the chemical industry. The Forum Chemical Logistics will be held in English and will focus not just on theoretical aspects but also on hands-on experiences. Participants have the opportunity to enjoy a boat tour of the Port of Antwerp with the focus on logistics. Those wishing to take part can register at www.bvl.de/en/fcl.

Save the Date



35TH INTERNATIONAL SUPPLY CHAIN CONFERENCE October 17-19, 2018

This year, the International Supply Chain Conference will be taking place for the 35th time. And 2018 is also the year when BVL will be celebrating its 40th anniversary – two excellent reasons to circle the date for the year's premier logistics event with a thick red marker. BVL will be staging the International Supply Chain Conference in Berlin from October 17 to 19 with the theme "Digitalization Meets Reality". In various formats ranging from presentations before the full conference and topic-specific sessions through to interactive LOG.Camps, the event will provide inspiration and new ideas on the topics of "Technologies", "Methods", "Markets" and "Science & Research". Issues like robotics, autonomous logistics and the opportunities created by artificial intelligence

will be addressed. The various formats will address the issue of urban logistics on local level, the challenges of globalisation for the world economy, and infrastructure and the working world today and in the future. In total, there will be 70 hours worth of conference programme to choose from, and each attendee can put together his or her own personal timetable. Alongside Prof. Robert Blackburn, BVL President, for example, the speakers before the full session of the conference include Dr. Wolfram Jost, Chief Technology Officer at Software AG in Darmstadt, Julie Linn Teigland, Regional Managing Partner Germany, Switzerland and Austria at Ernst & Young GmbH in Stuttgart, and Andrew Keen, author and entrepreneur from Santa Rosa, USA.

[more ...](#)

IMPRINT

BVL International –
 Bundesvereinigung Logistik (BVL) e.V.
 Schlachte 31, 28195 Bremen, Germany

Edited by:

Curtis Domberg, Katja Wiedemann

Editorial collaboration:

Katja Ahrens, Ulrike Grünrock-Kern

Contact person:

Curtis Domberg, +49 / 421 / 173 84 28
domberg@bvl.de

WEB AND SOCIAL MEDIA

Homepage: www.bvl.de/en

Follow BVL International on

Twitter and LinkedIn (all contents in English)

