



10TH LOGISTICS FORUM DUISBURG

Programme

March 4–5, 2009

**Sustainability Through Efficiency –
Cutting Costs, Spraying Resources**

Mercatorhalle Duisburg in the CityPalais

Wednesday, March 4, 2009 (separate registration necessary for DW, KF, O1-O4)			
09:00	DW	PhD Candidates Workshop	Page 9
09:30	KF	Career Forum for students and young professionals	Page 9
13:30	O1	D3T Duisburg Trimodal Terminal GmbH, Duisburg	Page 9
		O3	Bergwerk Auguste Victoria, Marl
20:30	O4	UPS Air Hub Cologne/Bonn	Page 9

Wednesday, March 4, 2009			
17:00		Opening of the exhibition, Happy Hour	Page 4
18:00	A1	Opening of the event	Page 5
18:10	A2	Networked and Efficient – Logistics in North Rhine-Westphalia	Page 5
18:20	A3	Do you provide outstanding logistics services? Presentation of the Logistics Service Award 2009	Page 5
18:45	A4	Consumer Goods between Market and Politics?	Page 5
19:15	A5	Value Added through Logistics – Conditions and Outlook	Page 5
20:00		Networking and evening programme	Page 5
23:00		End of the evening event	

Thursday, March 5, 2009			
08:00		Welcome coffee and visit to the exhibition	
09:00	B1	“Concept Competitions” in the Area of Invitations to Tender	Page 6
	B2	Lean Processes and Innovative Technologies in Intralogistics	
	B3	Authorised Economic Operator (AEO) – More Effective International Business Contacts	
10:30		Coffee break and dialogue, visit to the exhibition	
11:00	C1	Rising Transport Costs, Scarce Resources, Limited Emissions – Ecology as an Opportunity?	Page 7
	C2	Meaningful Integration of Air Freight Solutions in Logistics Networks	
	C3	Indicators, Barometers, Indices – How to Use Sector KPIs to Benefit Your Own Company	
12:30		Lunch buffet and dialogue, visit to the exhibition	
13:45	D	The Challenge of Efficiency in Spare Parts Logistics	Page 8
14:30		Coffee break and dialogue, visit to the exhibition	
15:00	E	Sustainable Business Concepts – Efficient Integration of Network Partners <ul style="list-style-type: none"> ■ 10,000 km in 17 Days: The Outlook for Eurasian Rail Freight Transport ■ Sustainable Lean Supply Chains ■ Innovative Logistics as a Competitive Factor 	Page 8
16:00	F	Guest presentation: The Role of Sport in Our Society	Page 8
16:30		Farewell coffee	
17:00		End of the event	

Media partners



Sustainability Through Efficiency – Cutting Costs, Sparing Resources

Rising energy costs, finite resources and ever stricter legal regulations – the demands on companies to increase the energy efficiency of their business operations are increasing all the time. Efficient use of resources calls above all for pragmatic solutions that can be implemented at short notice. What are equally necessary, however, are overriding strategic concepts to ensure that companies remain competitive in the long term in times of constantly changing conditions and scenarios. And it really is possible to achieve economic and ecological goals at the same time – by using innovative technologies, optimised processes and intelligently organised networks; in short, through operational excellence. It is these interrelationships that are the focal point of the 10th Logistics Forum Duisburg. This anniversary event will profile hands-on strategies and the interplay of key factors but will also provide ample opportunity for an in-depth look at more detailed issues as well as for the intensive exchange of ideas and experiences.

Is it a good idea to offset uncertainties and unforeseen events in the international exchange of goods by building up bigger inventories or arranging for faster transport of these goods? How much air freight do supply chains really need? How can resources be spared and positive effects provably demonstrated? How can logistics service providers use efficient solutions to underpin their competitive status in the day-to-day marketplace?

Join with us in taking an in-depth look at current and future developments. Enjoy a warm welcome to Duisburg and play your part in the Forum!



Prof. Dr.-Ing. Raimund Klinkner
President,
German Logistics Association (BVL), Bremen
CEO,
Knorr-Bremse AG, Munich

Patron

In an increasingly globalised world, logistics will continue to gain in importance as one of the key sectors for the development of the German economy. Globalisation of markets and the intensification of trading relations will not only lead to further growth in the volume of goods being transported back and forth but are also primary drivers behind the dynamic expansion of the market for logistics services in recent years.

North Rhine-Westphalia is ideally equipped to meet the challenges arising from these developments. No other region in Europe can boast such a strong and close-knit road, rail and waterway network as this part of Germany between the Rhine and Weser rivers. In addition to three international and numerous regional airports, the state of North Rhine-Westphalia can also draw on a highly developed information and telecommunication infrastructure.

For ten years now, the Logistics Forum Duisburg has acted as an international forum for the sector and has served as an important platform for players from trade, industry and the services, a place where trends and solutions are presented and the ideal venue for the discussion of possible roadmaps for the logistics of the future.

May the Forum be just as successful in coming years as it has been during the last decade!



Dr. Jürgen Rüttgers
Minister-President of
North Rhine-Westphalia,
Düsseldorf

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17:00

Opening of the exhibition and Happy Hour

Happy Hour

Many companies will be using the exhibition to showcase their innovative products and services, providing you with an ideal opportunity to find out about developmental options for your logistics activities and to talk one-on-one with the exhibiting companies about tailored solutions that meet your specific needs.

During Happy Hour, you will have an opportunity to “warm up” for the Forum and make your first contacts while enjoying fingerfood and drinks.



18:00

Evening event of the 10th Logistics Forum Duisburg

Evening event

Following the official opening of the 10th Logistics Forum Duisburg, Dr.-Ing. Thomas Wimmer will guide you through the evening programme; in the panel discussion, he will ask the participants how we can achieve sustainability through efficiency in such a way that we not only cut costs but also spare our resources.



Moderation

Dr.-Ing. Thomas Wimmer
Chairman of the Executive Board,
German Logistics Association (BVL)

You can look forward to an extra-special evening to mark the 10th anniversary of the Logistics Forum Duisburg, an evening featuring first-rate speakers and a varied programme of entertainment. Logistics has continued to develop positively during the last decade, and this is reflected by the status of the Logistics Forum Duisburg as a leading international logistics event staged in North Rhine-Westphalia.



With providers increasingly concentrating on their core areas of expertise and in view of the international division of labour in value added networks, excellence in the logistics field is something that companies can no longer achieve on their own but only in cooperation with first-rate partners. The challenge faced by logistics service providers to develop complex, tailored solutions is growing all the time. This is why German Logistics Association presents the Logistics Service Award every year at the Logistics Forum Duisburg to an outstanding logistics solution that has provable and verifiable positive effects for the participating companies.



The “Ruhr Initiative Group”, which has 69 well-known member companies, has recognised the important role that value added through logistics plays in the success of modern business. The panel discussion chaired by Dr.-Ing. Thomas Wimmer will focus on the key locational conditions for logistics activities and the future prospects for companies in the logistics sector.



Opening, Logistics Service Award 2009, keynotes, evening programme

A1 Opening of the event		18:00
	Prof. Dr.-Ing. Raimund Klinkner President, German Logistics Association (BVL), CEO, Knorr-Bremse AG, Munich	Opening
	Adolf Sauerland Lord Mayor of Duisburg	
A2 Networked and Efficient – Logistics in North Rhine-Westphalia		18:10
	Christa Thoben Minister of Economic Affairs, SMEs and Energy of the state of North Rhine-Westphalia, Düsseldorf	Presentation
A3 Do You Provide Outstanding Logistics Services?		
	Prof. Peter Klaus D.B.A./Boston Univ. Chairman of the Fraunhofer ATL, Nuremberg, Chair of the Department of Business Studies, speciality: Logistics, Erlangen-Nuremberg University, Chairman of the Jury, Logistics Service Award 2009	Presentation
		
A4 Consumer Goods between Market and Politics		18:45
	Jörg Croseck Chairman of the Managing Board, Carlsberg Deutschland GmbH, Hamburg	Presentation
A5 Value Added through Logistics – Conditions and Outlook		
	Dr.-Ing. Herbert Lütkestratkötter CEO, Hochtief AG, Essen, Patron of the “Infrastructure” Working Group, “Ruhr Initiative Group”	Discussion
	Dr. Norbert Bensel Member of the Management Board, DB Schenker, DB Mobility Logistics AG, Berlin, Member of the Executive Board, BVL	
	Erich Staake CEO, duisport Duisburger Hafen AG, Duisburg, Member of the Advisory Board, BVL	
	Dr. Hugo Fiege Managing Partner, Fiege Group, Greven, Chairman of the Advisory Board, BVL	
Networking and evening programme		20:00
<p>In the evening, you can experience a world of culinary and artistic diversity. Pinpoint your favourite food at the “market stalls” and build new contacts in a relaxed atmosphere complete with discreet background music.</p>		Evening programme
		

09:00

B1 Concept Competitions in the Area of Invitations to Tender

Parallel sequence



Moderation

Dr.-Ing. Stefan Wolff
CEO,
4flow AG, Berlin,
Chairman of the Research Council, BVL



Integration of Concept Competitions in the Tender Portfolio

Marc Fontaine
Procurement Manager Transport & Logistics
EMEA, ExxonMobil Petroleum & Chemical b.v.b.a.,
Machelen, Belgium



Building an Un-frangible Partnership – the Tender Procedure as Collaborative Evolutional Process

Krzysztof Staszewski
Purchasing Manager Indirect Materials & Services,
Pilkington East Europe,
Sandomierz, Poland



Creating Innovation and Competitiveness in Logistics Services through Relationships and Alliance

Ian J. Shellard
Director Global Physical Logistics,
Rolls-Royce plc,
Derby, UK



Lighten the Load – Strategic Alliances

Erik Goedhart
Vice President Aerospace,
Kühne + Nagel,
Schindellegi, Switzerland



Delivering Quality and Performance through Partnership

Mel Button
Senior General Manager,
CEVA Logistics Ltd,
Derby, UK

09:00

B2 Lean Processes and Innovative Technologies in Intralogistics

Parallel sequence



Moderation

Dieter Handrich
Managing Director Logistics/Technology,
bofrost* Dienstleistungs GmbH & Co. KG,
Straelen



Flexibility through Modular Technology Extensions

Hans-Gunnar Elias
Director Logistics,
Phoenix Contact GmbH & Co. KG,
Blomberg



Optimisation Modules for the Supply Chain: Successful Global Export?

Heinz-Josef Wilkin
Project leader for the optimisation
of the entire logistics chain,
RAG AG, Herne



Exportable Logistics Solutions – Analysis of the Need for Logistics Solutions Based on the Example of China

Dr.-Ing. Dianjun Fang
Managing Director,
Do Logistics Technologies Co. Ltd.,
Beijing, Peoples Republic of China



Lean Logistics

Alex Nieuwpoort
Site Manager,
Sandvik - Santrade Tooling EDC,
Schiedam, Netherlands

09:00

B3 Authorised Economic Operator (AEO) – More Effective International Business Contacts

Workshop



Moderation

Volker Müller
Deputy Manager,
Aachen Central Customs Office,
Aachen



Updated Experiences with the Authorisation Process

Markus Hendricks
Managing Director,
Hendricks Internationale Spedition GmbH & Co. KG,
Neuss



Real-World Experiences of a Medium-Sized Logistics Service Provider with the AEO Status

Axel Wienandts
Managing Director and Owner,
Nellen & Quack GmbH & Co. KG,
Gronau

C1 Rising Transport costs, Scarce Resources, Limited Emissions – Ecology as an Opportunity?		11:00
 <p>Moderation Thomas Wels Head of the Business Desk, Westdeutsche Allgemeine Zeitung, Essen</p>		Parallel sequence
 <p>Target Conflicts in the Area of Network Optimisation – Costs Versus CO2? Dieter Bock Partner, TransCare AG, Wiesbaden, Eastern Europe Representative, BVL</p>	 <p>Mankind, Machines, Methods – Comprehensive and Cost-Efficient Environmental Strategies Marco Terranova Managing Director, SBB Cargo Italia srl, Gallarate, Italy</p>	
 <p>The Multi-Faceted Nature of Ecological Sustainability in the Day-to-Day Activities of Modern Companies Michael Kubenz Managing Partner, Kube & Kubenz Intern. Sped.- und Logistikgesellschaft mbH & Co. KG, Hamburg, Member of the Advisory Board, BVL</p>		
C2 Meaningful Integration of Air Freight Solutions in Logistics Networks		11:00
 <p>Moderation Prof. Dr. Wolf-Rüdiger Bretzke Head of Supply Chain Strategy, Barkawi Management Consultants GmbH & Co. KG, Munich</p>		Parallel sequence
 <p>Stop-Gap Rather Than Strategic Integration? – Air Freight and Its Limits Thomas Beckmann Head of Supply Chain Management, Charles Vögele Trading AG, Pfäffikon, Switzerland</p>	 <p>Integrating Air Cargo and Highspeed Trains for Cargo – A Multimodal Project Vincent Gernay General Coordinator, Liège Carex, Grâce-Hollogne, Belgium</p>	
 <p>Will Future Conditions and Regulations Impact the Positive Trend in Air Freight? Wolf-Dietrich von Helldorff Executive Director of the “Central” Region, Kühne + Nagel (AG & Co.) KG, Frankfurt/Main</p>	 <p>Key Influencing Factors and Cost Drivers in the Textile Supply Chain Rolf Meyer Managing Partner, Meyer & Meyer Holding GmbH & Co. KG, Osnabrück</p>	
C3 Indicators, Barometers, Indices – How to Use Sector KPIs to Benefit Your Own Company		11:00
 <p>Moderation Dr. Stefan Kooths Research Manager, German Institute for Economic Research (DIW), Berlin</p>		Workshop
 <p>Decision-Making Support: Analysis of Indicators and Correlation with Corporate KPIs Dr. Thomas Haneder Head of Strategy & Business Intelligence, MAN AG, Munich</p>	 <p>Application of the BVL/DIW Logistics Indicator in the Corporate Decision-Making Process Andreas Hardt Managing Director, Chemion Logistik GmbH, Leverkusen</p>	

13:45	D The Challenge of Efficiency in Spare Parts Logistics	
Keynotes	 <p>Moderation Dr. Johannes Söllner Managing Director, Geis Holding GmbH & Co. KG, Nuremberg, Member of the Executive Board, BVL</p>	
	 <p>Optimising the Balance between Cost Efficiency and Level of Service Raymond Damerow Director Parts Supply & Logistics, Ford Customer Service Division Europe, Ford of Europe, Cologne</p>	 <p>Mobility for Millions Axel Schulte-Huermann Managing Director, Volkswagen Original Teile Logistik GmbH & Co. KG, Baunatal</p>
14:30	Coffee break and dialogue, visit to the exhibition	
15:00	E Sustainable Business Concepts – Efficient Integration of Network Partners	
Keynotes	 <p>Moderation Dr.-Ing. Christoph Beumer Chairman of the Management Board, BEUMER Maschinenfabrik GmbH & Co. KG, Beckum Vice-Chairman of the Executive Board, BVL</p>	
	 <p>10,000 km in 17 Days: The Outlook for Eurasian Rail Freight Transport Dr. Eric Pfaffmann Vice President Trans Eurasia Logistics GmbH, Berlin</p>	 <p>Sustainable Lean Supply Chains Kevin Zwolinski Managing Director, Click-on Logistics Ltd., Banbury, UK</p>
	 <p>Innovative Logistics as a Competitive Factor Ingo Brauckmann Corporate Vice President, Henkel Global Purchasing-Logistics + CMTG, Henkel AG & Co. KGaA, Düsseldorf</p>	
16:00	F The Role of Sport in Our Society	
Guest presentation	 <p>Willi Lemke Special Adviser to the Secretary-General of the United Nations on Sport for Development and Peace, Geneva, Switzerland</p>	<p>Willi Lemke spent 18 years as the Manager of Bundesliga soccer club SV Werder Bremen. During his time there, the team not only won championships and cup finals but was also involved in social projects in Eastern Europe and the CIS. In the period from 1999 to 2008, he was first the Bremen Senator for Education and Science and later Senator for Interior Affairs and Sport. In April 2008, he was appointed Special Adviser to the Secretary-General of the United Nations on Sport for Development and Peace.</p>
16:30	Farewell coffee	
17:00	End of the event	

<p>DW PhD Candidates Workshop</p>	<p>(separate registration necessary)</p>	<p>09:00</p>
<p>PhD candidates in business management and engineering disciplines with special reference to the supply chain have an opportunity to talk to each other about their research projects, further their own research from both a content-based and methodological point of view and establish contacts with international scientists. You can find information on the application process at www.bvl.de/lfd.</p>		<p>Workshop</p>
<p>KF Career Forum</p>	<p>(separate registration necessary)</p>	<p>09:30</p>
<p>During the Career Forum, students, graduates and young professionals can test and develop their skills in the analysis, modelling and optimisation of processes in a business game context. You can find more details on the schedule and information on the application procedure at www.bvl.de/lfd.</p>	<p>Supported by:</p> 	<p>Forum</p>
<p>O1 D3T Duisburg Trimodal Terminal</p>	<p>(separate registration necessary)</p>	<p>13:30</p>
<p>First Maritime Shipping Container Terminal in the European Hinterland</p> <p>Ralf Jahnke Managing Director, D3T Duisburg Trimodal Terminal GmbH, Duisburg</p>		<p>Outdoor</p>
<p>O3 Bergwerk Auguste Victoria, Marl</p>	<p>(separate registration necessary)</p>	<p>13:30</p>
<p>Mining Logistics on Site – Tour of the Facility and Motorised Tour of the Pit</p> <p>Jürgen Kroker Director of Plant Production, Bergwerk Auguste Victoria, Marl, Head of the Logistics Expert Group, RAG Deutsche Steinkohle AG</p>		<p>Outdoor</p>
<p>O4 UPS Air Hub Cologne/Bonn</p>	<p>(separate registration necessary)</p>	<p>20:30</p>
<p>Innovative Intralogistics at the European Air Hub</p> <p>Marion Frings Public Affairs Air Operations, UPS Deutschland Inc. & Co. OHG, Cologne</p>		<p>Outdoor</p>

Your registration

You can register for the 10th Logistics Forum Duisburg either

- online at www.bvl.de/dfd or
- by phone on +49 (0)421 1738-434.

Participation fees

€ 550.– for members of BVL

€ 650.– for non-members

Special terms for scientists/researchers and students on request.

The event fees are exempted from VAT in line with sec. 4(22) German Turnover Tax Act (UStG).

Event venue

Mercatorhalle in the CityPalais

Landfermannstraße 6

47051 Duisburg

By registering, you accept the Conditions of Participation specified on the Internet at www.bvl.de/dfd.

Parallel special-topic exhibition

Well-known companies took advantage of the parallel special-topic exhibition at the 9th Logistics Forum Duisburg to showcase their companies. The anniversary Forum once again provides the ideal setting for targeted communication with your customers. Build your business contacts and let the Forum participants from industry, the trading sector and logistics know all about the quality of your products and services. Please feel free to contact us if you need more information.

2008 exhibitors

Agentur für Arbeit Duisburg
Barkawi Management Consultants GmbH & Co. KG
Berufsakademie Lörrach
Bosch Sicherheitssysteme GmbH
Bundesvereinigung Logistik (BVL) e.V.
Chemion Logistik GmbH
Cologne Bonn Business Consultants LEAGUE AG
DB Schenker – EWS Railway
Dematic GmbH
Deutsche Außenhandels- und Verkehrs-Akademie (DAV)
Deutsche Logistik Akademie (DLA)
DKV Euro Service GmbH & Co. KG
DVV Media Group GmbH
FIEGE Holding Stiftung & Co. KG
FOM Fachhochschule für Ökonomie & Management gGmbH, Studienzentrum Duisburg
Fraunhofer-Institut für Materialfluss und Logistik IML
GARBE LOGISTIC AG
Gazeley Germany GmbH

GEODIS Logistics Deutschland GmbH
Goodman Germany GmbH
Hafen-Entwicklungsgesellschaft Rostock mbH
Hermes Logistik GmbH & Co. KG
HOCHTIEF Projektentwicklung GmbH
HUETTEMANN Logistik GmbH
IBM Deutschland GmbH
ICS International AG
Industrial Securities
J&M Management Consulting AG
Jungheinrich AG
Kühne + Nagel (AG & Co.) KG
Kühne School of Logistics and Management GmbH
last mile logistik netzwerk GmbH
LOCOM Consulting GmbH
Logport Logistic-Center Duisburg GmbH
Mercuri International Deutschland GmbH
Ministerium für Wirtschaft, Mittelstand und Energie des Landes NRW
NYK Logistics (Deutschland) GmbH
ORACLE Deutschland GmbH
Oskar Schunck AG & Co. KG
Port of Rotterdam

ProLogis Germany Management GmbH
Punch Telematix Deutschland GmbH
Rainer GmbH
Rodata GmbH
Roth Logistikberatung GmbH
Rostock Business-Gesellschaft für Wirtschafts- und Technologieförderung Rostock mbH
Sassmannshausen Fahrerservice für Nutzfahrzeuge
Sächsisches Staatsministerium für Wirtschaft und Arbeit
SBB Cargo AG
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TransCare AG
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TRANSPOREON GmbH
Transwide N.V./S.A.
Trovarit AG
Wincanton GmbH
Wirtschaftsförderung Rhein-Erft GmbH
Wirtschaftsförderung Sachsen GmbH

Project team



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2009 dates

Jan 27
7th Industry Forum Automotive Logistics,
Wolfsburg

May 12 – 15
One-day forums at transport logistic,
Munich

March 4 – 5
10th Logistics Forum Duisburg,
Duisburg

June 9
Logistics Forum Eastern Europe,
Berlin

March 26
5th Logistics Dialogue,
Nuremberg

Sep 8 – 9
27th Dortmund Dialogues,
Dortmund

April 16
2nd Logistics Day,
throughout Germany

Sep 24
6th HanseLog,
Hamburg

April 23
3rd SME Forum,
Mannheim

Oct 21 – 23
26th German Logistics Congress,
Berlin



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